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Increased Sales and Optimized Footprint Highlight SCHOTT's U.S. Growth in 2021

Acquisitions and rising manufacturing capacity were among SCHOTT North America's reorganization efforts, leading to a prolific year

RYE BROOK, New York - January 21, 2022 — SCHOTT, the inventor of specialty glass and international technology group, grew sales in the United States by 11.1% in 2021 to more than \$530.6 million. It was a fruitful year in SCHOTT's most robust sales market, including an acquisition for future growth and completion of a switch to green energy.

In 2021, SCHOTT also increased its number of employees in the U.S. by nearly 100 and increased investments by almost \$3 million.

"We adjusted our strategy to focus on the U.S. and activities in markets where we anticipate long-term growth. We have already recognized gains from that pivot and are well positioned to have an even better year in 2022," said Bill James, Vice President of R&D and New Ventures at SCHOTT North America. "Our optimized presence in the U.S. will bring greater innovation and add to the sterling reputation that SCHOTT has built for generations."

Globally, SCHOTT had its most successful business year in the company's history with €2.5 billion in sales, a 13% increase in sales over 2020.

Here are more highlights from 2021 and future plans for SCHOTT in the U.S.:

Louisville, Kentucky and Vincennes, Indiana

- Home tech facilities increased sales by double-digit numbers which can be attributed to the growth in the home appliance market
- Celebrated 50 years of CERAN® glass-ceramic cooktops, including the achievement of 200 million cooktops sold
- Vincennes facility working on a new post-processing line for CERAN® * Preparing for increased demand as U.S. gas ban on utilities (active in parts of California and Washington and in development in other states) sees wider adoption, leading more cities to switch to induction cooktops

Lebanon, Pennsylvania

- Pharmaceutical systems business unit increased manufacturing capacity to help SCHOTT produce vials for 5 billion doses of COVID-19 vaccines
- Multimillion-dollar capital investments tripling its capacity for pre-sterilized, ready-to-use glass vials, as well as various facility upgrades.

Duryea, Pennsylvania

- Home to SCHOTT's US Innovation and Technology Hub, which brings to life world changing solutions for markets such as the defense, aerospace, medical, and basic research
- Advanced Optics facility improved layout design to increase efficiency.
- Phoenix, Arizona * New manufacturing facility added via acquisition of Applied Microarrays Inc. (AMI), serving the diagnostics market with point-of-care, microfluidic devices, and other consumables
- New production hub will open in spring 2022 to cater to the fast-growing and dynamic diagnostics market

Southbridge, Massachusetts

- Lighting and Imaging business unit strengthened both medical and defense businesses.
- Through the pandemic, medical customers have sought SCHOTT as a supplier due to its reliability and stability as well its innovation.
- The Defense business was to strengthened through the acquisition of INCOM's MEGAdraw business

Pictures



An important driver of SCHOTT's positive business development in 2020/21 was the exceptional demand in the home appliances sector, ensuring high production of CERAN® glass-ceramic cooktops.
Photo: Copyright SCHOTT



SCHOTT manufactured pharmaceutical vials for over 5 billion doses of COVID-19 vaccines in calendar year 2021.
Photo: Copyright SCHOTT

Pioneering - responsibly - together.

These attributes characterize SCHOTT as a manufacturer of high-tech materials based on specialty glass. Founder Otto Schott is considered its inventor and became the pioneer of an entire industry. Always opening up new markets and applications with a pioneering spirit and passion – this is what has driven the #glasslovers at SCHOTT for more than 130 years. Represented in 34 countries, the company is a highly skilled partner for high-tech industries: Healthcare, Home Appliances & Living, Consumer Electronics, Semiconductors & Datacom, Optics, Industry & Energy, Automotive, Astronomy, and Aerospace. In the fiscal year 2021, its 17,300 employees generated sales of 2.5 billion euros (US\$ 3.0 billion). With the best teams, supported by the best digital tools, the group intends to continue to grow. SCHOTT AG is owned by the Carl Zeiss Foundation, one of the oldest foundations in Germany. It uses the Group's dividends to promote science. As a foundation company, SCHOTT has anchored responsibility for employees, society and the environment deeply in its DNA. The goal is to become a climate-neutral company by 2030.

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