

## **General Terms of Sale of SCHOTT Glass India Pvt. Ltd. October 2017**

### **1. General**

The Customers agree and acknowledge that they have read these General Conditions of Sale and any other documents (signed and/or attached hereto by the parties) and agree to be bound by the same. Further, the parties agree that the aforementioned documents shall form part of the contract for supply of products.

### **2. Prices, Delivery, Deadlines, Cancellation of Contract**

- 2.1 All prices are net prices and do not include the applicable indirect taxes which the Customer is to pay, additionally, at the respective statutory rate.
- 2.2 Deliveries are carried out EXW manufacturing plant in accordance with Incoterms® in force at the date of conclusion of the contract.
- 2.3 We will endeavor to make deliveries on time, to the best of our ability. Further, periods for delivery are calculated from the date of our order confirmation. If no delivery dates and periods for delivery are agreed, the Customer may set us a reasonable grace period of no less than two weeks for delivery. We can be in default only after this deadline has expired. The delivery dates and periods for delivery are merely indicative and non-binding and we reserve our right to change/modify the delivery dates depending on any circumstances beyond our reasonable control.
- 2.4 We shall ensure the fulfillment of our contractual obligations on best efforts basis, however the same may be subject to *inter alia* punctual delivery to us by our suppliers. We shall not be liable for any default (or deemed to be in breach of these General conditions of Sale) by reason due to any circumstances beyond our reasonable control.
- 2.5 We reserve the right to fulfill our delivery obligations in full or in part through a company directly or indirectly controlled by SCHOTT AG.
- 2.6 We will endeavor to fulfill our obligations under these General Conditions of Sale on a best efforts basis. However, we have the right to partial deliveries or performance of Services if this is not unreasonable for the Customer. To the extent they are customary in the business, excess and short deliveries will not give a right of complaint.

### **3. Payment**

- 3.1 Payment is to be made on or within 60 days from the date of dispatch. Further, an interest of 2% per month will be charged from the Customer if the purchase price is paid later than 60<sup>th</sup> day after dispatch.
- 3.2 If the full payment is made by the Customer within 10 days from the date of invoice, then the Customer will be provided a cash discount of 1% on the invoice amount. Further, no cash discount is available for payments made after 10<sup>th</sup> day from the date of invoice.
- 3.3 The Customer has rights of retention and set-off only to the extent its claim has been finally determined by a court or is undisputed.
- 3.4 If there are reasonable doubts as to the Customer's ability to pay, especially in case of delay or general payment stoppages, all our claims become due immediately. In these cases, we also reserve the right to withhold outstanding deliveries against advance payment or collaterals.

### **4. Reservation of Proprietary Rights**

- 4.1 We reserve ownership of the delivered goods ("reserved goods") until complete payment of all current and future claims resulting from the delivery relationship with the Customer.
- 4.2 In case of an imminent risk of insolvency of the Customer, we are entitled to demand return of the reserved goods without cancellation of the contract and without setting a grace period.
- 4.3 The Customer is entitled to process the reserved goods, combine or mix them with other goods or sell them, provided, however that such use may only be made in the context of the ordinary course of business.

### **5. Customer's Drawings and Specifications**

The Customer is responsible for ensuring that the drawings and specifications it provides are correct in terms of content and technical details and that they are free from third party rights.

## **6. Product Quality; Customer's rights regarding defective products**

- 6.1** The agreed quality of the products is exclusively determined by the specifications or technical delivery conditions which are given to the Customer before placement of the order or were included in the contract in a comparable way as these General Conditions of Sale. Insofar as no limits for deviations were explicitly agreed, deviations which are customary in the business are permitted in any case.
- 6.2** Published data regarding the supplied products, in particular the pictures and data given in our product descriptions as well as the properties of specimens and samples are binding only insofar as they have been explicitly agreed to define the quality of the products.
- 6.3** Information and advice which we render in connection with our performances without having any obligation to do so shall not relieve the Customer from carrying out its own tests at their own costs.
- 6.4** If, the products are found to be defective and provided we are given written notification of the defect without delay, we will, at our discretion, either remedy the defect or deliver a non-defective replacement and bear all mandatory statutory costs for the purpose of remedying the defect to the extent that these are not increased by the fact that the products have been taken to a location other than the place of delivery.
- 6.5** If subsequent performance is unsuccessful, the Customer may cancel the contract or reduce the remuneration. Before a possible return of the products to us, our consent must be obtained.
- 6.6** Claims based on defects expire twelve months after delivery. This does not apply in case the applicable law prescribes a mandatory longer period.
- 6.7** Regarding claims for damages, the provisions of Section 7 apply.

## **7. Liability**

- 7.1** We are liable for damages in accordance with statutory law, to the extent there are not deviating terms in these General Conditions of Sale. In the event of simple negligence, we are only liable for damages resulting from death, bodily injury, or harm to health as well as from the breach of a material contractual obligation (i.e. an obligation whose fulfillment is essential to the due and proper implementation of the contract and on whose fulfillment the Customer regularly should be able to rely), in the latter case, however, our liability is limited to damages foreseeable and typical for this type of contract.
- 7.2** Our entire liability towards the Customer under or in connection with these General Conditions of Sale (whether in respect of the damages, breach or otherwise) shall not in any circumstance exceed the consideration received by us in relation to the product.
- 7.3** The exclusions and limitations of liability set forth in Section 7.1 do not apply to the extent we have intentionally concealed a defect or issued a quality guarantee or in such cases prescribed under the applicable law.
- 7.4** The limitation restrictions according to Section 6.6 also apply for the customer's claims for damages which are based on defective products.

## **8. Industrial Proprietary Rights**

- 8.1** We warrant that the products are free from third party industrial proprietary rights and copyrights in the country in which they were manufactured ("proprietary rights").
- 8.2** Should a third party file justified claims against the Customer due to an infringement of proprietary rights through the use of the products in accordance with the contract, we are liable within the period of time set forth in Section 6.6 as follows: We will at our discretion either secure a license for the rights concerned or modify the products in a way acceptable to the Customer and in which the proprietary rights are no longer infringed. In the event that this is not possible under commercially reasonable conditions or within a reasonable period of time, the Customer is entitled to its statutory rights of rescission and reduction of the purchase price.
- 8.3** The Customer undertakes to inform us immediately of any claims from third parties concerning infringement of proprietary rights, not to admit to such an infringement and to support us to an appropriate extent in fending off such claims.
- 8.4** Claims on the part of the Customer are excluded if the Customer is responsible for the infringement of these proprietary rights or this was caused by specific requirements of the Customer.
- 8.5** Regarding claims for damages, the provisions of Section 7 apply.

**8.6** The Customer acknowledges that Schott A.G. and its associated concerns are the owners of the Intellectual Property Rights (including and not limited to trademark, copyright, design etc.) in the product and the sale of the products does not include sale of any Intellectual Property Rights in the products. The Customer undertakes never to infringe our Intellectual Property Rights in the products in any manner whatsoever.

**9. Confidentiality, Data protection**

**9.1** Documents provided to the Customer may not be made accessible to third parties, duplicated or used for any other purposes than those that have been agreed to.

**9.2** Information provided to us in connection with orders is not to be considered confidential unless the confidentiality is obvious or has been expressly stated by the Customer.

**9.3** We hereby point out that we store personal data and share it with companies affiliated with us to the extent that this is necessary in order to establish, implement or terminate our contractual agreements with the Customer; we do so in compliance with the requirements of the applicable laws.

**10. Miscellaneous**

**10.1** The Customer is liable for compliance with all applicable laws including the export laws of the India or other countries, in particular for having the permits needed in order to export or import the products. Furthermore, the Customer ensures that the products will not be supplied either directly or indirectly to countries that prohibit or limit the import of these products.

**10.2** The courts in Mumbai will have the exclusive place of jurisdiction. We, however, in our sole discretion reserve the right to file claims against the Customer with the courts having jurisdiction at the Customer's place of business.

**10.3** The contractual relationship shall be governed by the applicable Indian laws.

**Edition: Oct/ 2017**